SEAPORT ENHANCED

NAVAL SEA SYSTEMS COMMAND WARFARE CENTERS
ENGINEERING, TECHNICAL AND PROGRAMMATIC
SUPPORT SERVICES

"Keeping America's Navy #1 in the World"

20 MAY 2004

http://www.nswc.navy.mil/wwwDL/XD/SUPPLY/special.htm

SEAPORT *e*

- Background
- Acquisition Strategy
- Contract Characteristics
- Competitive Results
- CONOPS/Savings Metrics
- Post Award Status
- Frequently Asked Questions

BACKGROUND

- Award of SeaPort 1 – 1 April 2001 to 21 MACs
- HQ centered Professional Support Services
- Contains a rolling admissions clause, caps, on fees and pass-throughs, and a guaranteed savings clause
- Savings estimated at 7-10% on previous acquisitions a immeasurable process savings – in some cases 25 – 30
- Over $50M ≈ 55 days (Actual 72 days)
- Under $50M ≈ 30 days (Actual 61 Days)

BACKGROUND

Under the CNO's 2004 guidance for implementing the SEA Enterprise portion of the Sea Power 21 Philosophy, there is **emphasis on finding furthe efficiencies in our business processes**. Amon NAVSEA Commander, Vice Admiral Phil Balisle's current initiatives in carrying out this mission, is to **expand SEAPORT** so that the web-based portal and acquisition strategy is available to the **Warfare Centers** and **other NAVSEA Activities**

BACKGROUND

- Hundreds of contracts (many with the same contractor) for similar services scattered around the country at various NAVSEA Warfare Centers/sites

- No consistent corporate acquisition strategy

- Significant duplication in procurement costs

- Limited strategic relationships

- Business information at the NAVSEA corporate level is limited

SOLUTION – ENHANCED SEAPORT

- Award a series of nationwide multiple award (MAC) ID/IQ contracts that provide for the service requirements of the Warfare Centers, while protecting the unique vendor base and business relationships with the individual Warfare Centers.

- Refine an already deployed e-commerce portal (SEAPORT I)

BENEFITS OF APPROACH

- Consolidated contracts provide for consistent application of sound acquisition strategy, business rules, and policy.

- Provides NAVSEA the ability to develop strategic commercial business relationships on a corporate level.

- Allows NAVSEA to leverage its buying power on a nation wide basis.

- Web based portal provides a dependable information gathering vehicle.

ACQUISITION STRATEGY

- Solicit (in a single solicitation) the entire nation for Warfare Center service requirements.

- Award nationwide MAC ID/IQ contracts containing seven (7) Geographical Zones.

- Contractors may be awarded contracts providing them the ability to compete for task orders in a single or multiple Zones.

- Each task is competed by the Warfare Center that has the requirement.

CONTRACT CHARACTERISTICS

- Five year base period of performance and two fi
  year award terms-total of 15 years performance

  ("The limitation of section 843 will become effective for solicitations issued on or after the date the DFARS interim rule is published in the Federal Register from 18 February 2004 Director, Defense Procurement and Acquisition Policy Memo")

- Emphasis on limits on Pass Throughs, Maximum
  Guaranteed Savings, and Annual Escalation.

CONTRACT CHARACTERISTICS

➥ Rolling Admissions – the Government reserves the right to review the contracts annually to determine whether it would be appropriate to announce a new competition for the purpose of adding additional ID/IQ holders.

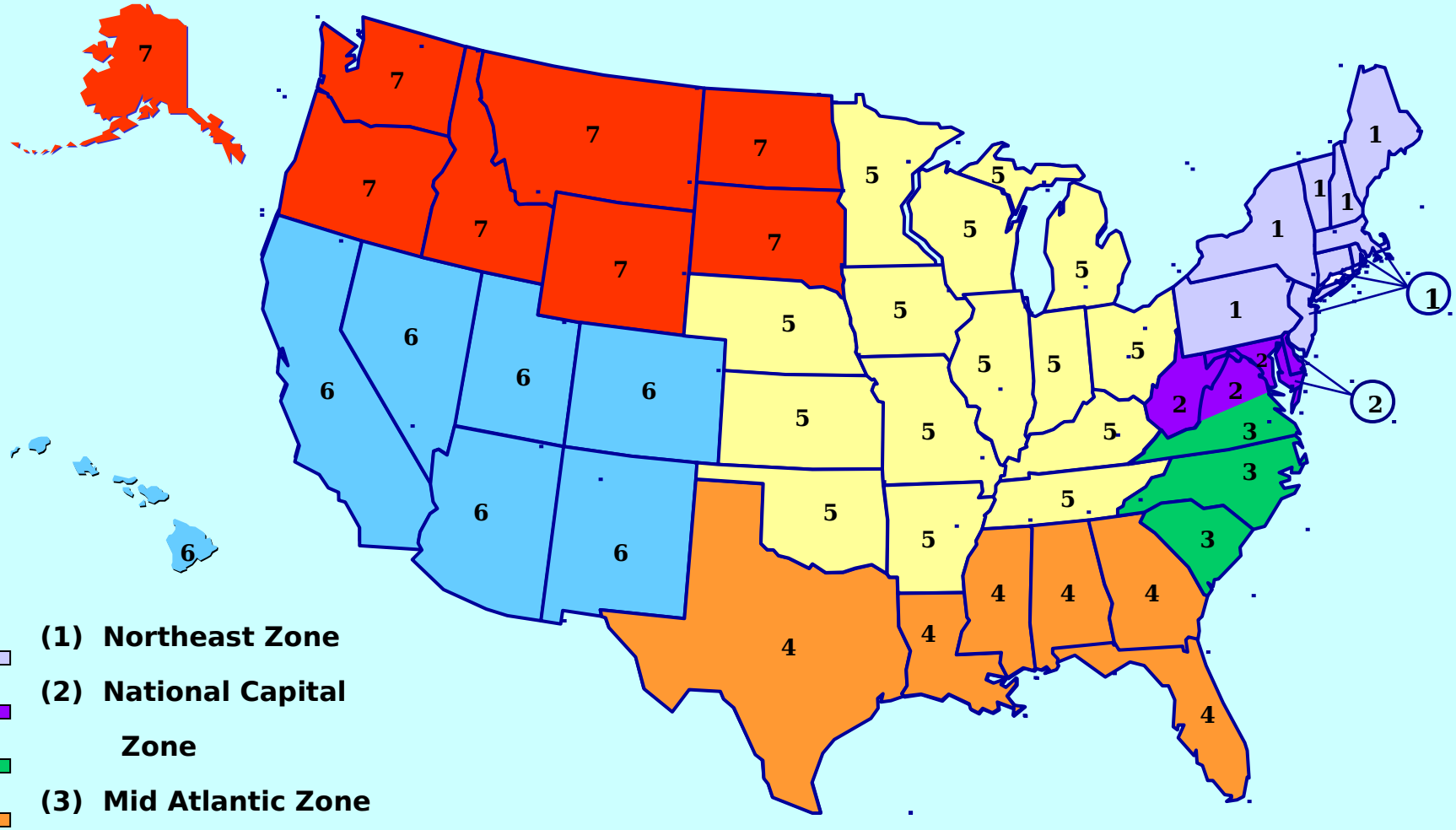
➥ Cost and Fixed Price Task Orders permitted.

➥ Time and Material and Labor Hour Tasks Orders
not permitted.

WARFARE CENTER ZONES

- Zone One – Northeast
  - NUWC Newport
  - NSWC SSES Philadelphia
- Zone Two – National Capital
  - NSWC Carderock
  - NSWC Dahlgren
  - NSWC Indian Head
- Zone Three – Mid-Atlantic
  - NSWC Dam Neck
- Zone Four – Gulf Coast
  - NSWC Panama City
- Zone Five – Midwest
  - NSWC Crane
- Zone Six – Southwest
  - NSWC Port Hueneme
  - NSWC Corona
- Zone Seven – Northwest
  - NUWC Keyport

GEOGRAPHICAL ZONES



(1) Northeast Zone
(2) National Capital Zone
(3) Mid Atlantic Zone
(4) Gulf Coast Zone
(5) Midwest Zone
(6) Southwest Zone
(7) Northwest Zone

WHY A ZONE APPROACH?

- Preserves local vendor base
- Encourages Small Business participation
- Reduces the need for complicated Teaming arrangements
- Allows for easier contract organization/ administration
  (SCA, rolling admissions, small business goals, incorporation of local site provisions)

SMALL BUSINESS TOPICS

- RFP issued on an unrestricted basis
  - 33% goal (dollars obligated) for Small Business prime contract over life of the contract and award term options.
  - 20% requirement (dollars obligated) for large business subcont to Small Business.
  - The Government reserves the right to set aside any task for Sm Business, or if two or more qualified Small Businesses propose the fair consideration process (cascading) the task may be set for Small Business.

- Small Business Size Standard
  - NAICS Code 541330
  - Small Business Size Std up to $23 Million in average annual sal over the past three years.

- 8(a) Set Asides will be Awarded outside of the ID/IQ MAC, howeve 8(a)’s may propose for MAC Awards as primes or members of a Te (Subcontractor).

TECHNICAL DISCIPLINES SUPPORTED

- Research and Development Support
- Engineering, System Engineering and Process Engineering Support
- Modeling, Simulation, Stimulation, and Analysis Support
- Prototyping, Pre-Production, Model-Making and Fabrication Support
- System Design Documentation and Technical Data Support
- Software Engineering, Development, Programming, and Network Support
- Reliability, Maintainability, and Availability (RM&A) Support
- Human Factors Engineering Support
- System Safety Engineering Support
- Configuration Management (CM) Support
- Quality Assurance (QA) Support
- Information System (IS) Development, Information Assurance (IA) and Information Technology (IT) Support
- Ship Inactivation and Disposal Support
- Interoperability, Test and Evaluation, Trials Support
- Measurement Facilities, Range, and Instrumentation Support
- Acquisition Logistics Support
- Supply and Provisioning Support
- Training Support
- In-Service Engineering, Fleet Introduction, Installation and Checkout Sup
- Program Support
- Administrative Support

COMPETITION RESULTS

COMPETITION RESULTS

- November 17, 2003 Draft Solicitation and an Electronic Industry Power Point Brief provided.

- Over 800 questions were received as a result of Draft Solicitation.

- Over 61,000 downloads to the Dahlgren Laborat Website between 21 November 2003 through 22 January 2004.

- Received 152 Proposals
  (103 from Small Business Primes, 48 Large Busir Primes and 1 from a Not for Profit Organization.)

EVALUATION FACTORS

- Offerors Evaluated on:
  - Factor 1 - Technical Capability – Depth & Breadth of Experience
  - Factor 2 - Management Approach
  - Factor 3 - Past Performance
  - Factor 4 - Cost/Price

- Factor 1 significantly more important than Factors 2, 3, and 4.

PRESENCE CRITERIA

To be considered in one or more of the Seve
Zones:

- Offeror must have held or currently hol
  a Prime Contract, Subcontract or curren
  have a local office in the Zone(s) in whi
  the Offeror wishes to be considered.
  The Prime Contract or Subcontract mus
  be with a NAVSEA Warfare Center,
  NAVSEA Activity or NAVSEA Headquarte

EVALUATION RESULTS

- Overall Scores ranged from 99.25 as an Outsta to 65 which is Satisfactory. Ninety six point sev percent (96.7%) of Offerors scored Good or Outstanding.

- Average Annual Guaranteed Savings Commitm 3.73%, the Average maximum Pass Through Ra is 3.38%, the Average Maximum Annual Escala Rate is 3.75% and the Average Maximum Fee is 7.7%.

- No Fee greater than 8%

EVALUATION RESULTS

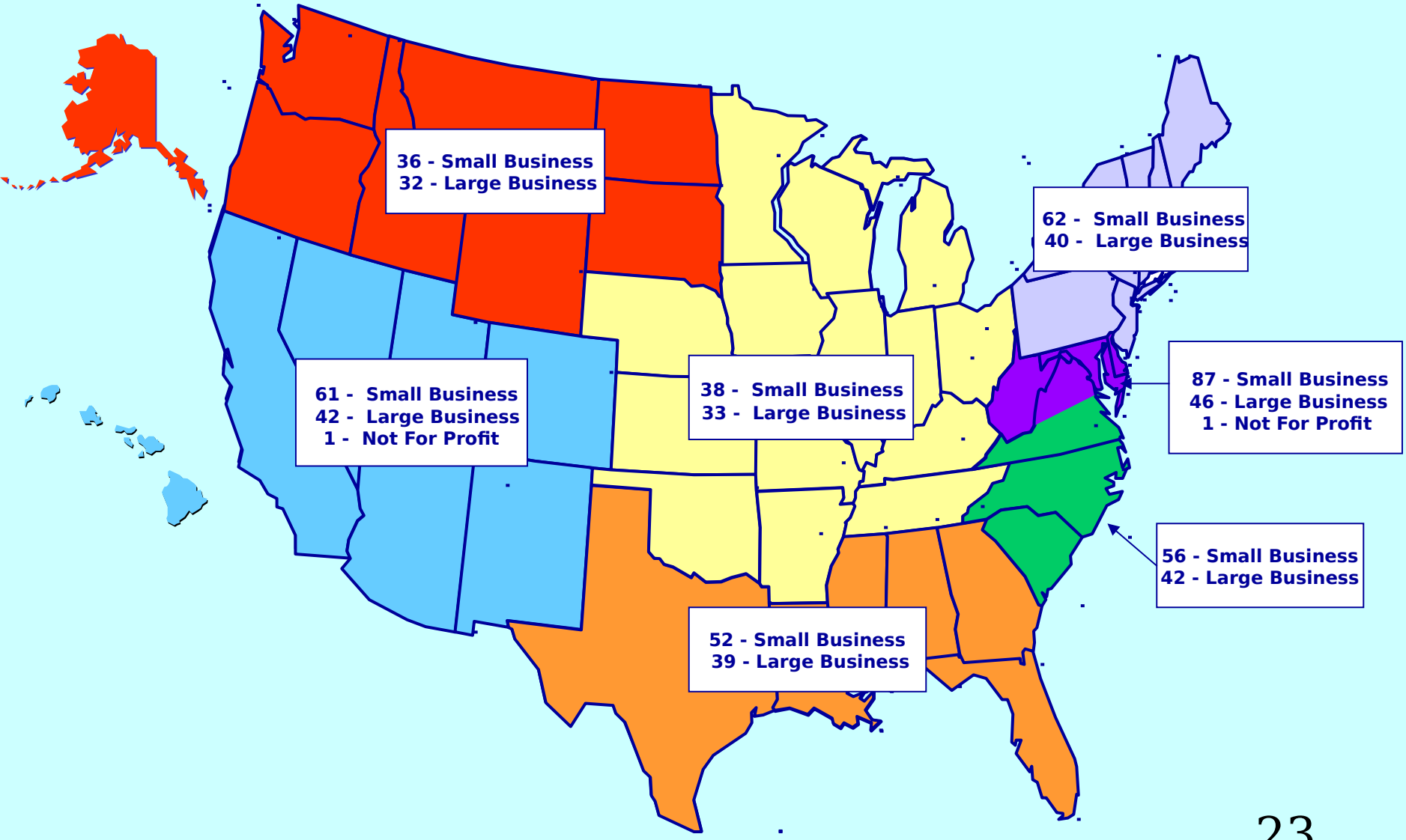
- All 21 Functional Areas covered in all Zon

- Fifty Four (54) Offerors qualified in all Sev Zones.

COMPETITION RESULTS

ZONE 1 – NORTHEAST			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small)**	**No Award (Large/Small)**
102	60%	40/62	0/0
ZONE 2 – NATIONAL CAPITAL			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small/Not for Profit)**	**No Award (Large/Small)**
134	66%	46/87/1	0/0
ZONE 3 – MID ATLANTIC			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small)**	**No Award (Large/Small)**
102	59%	42/56	1/3
ZONE 4 – GULF COAST			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small)**	**No Award (Large/Small)**
91	57%	39/52	0/0
ZONE 5 – MIDWEST			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small)**	**No Award (Large/Small)**
71	54%	33/38	0/0
ZONE 6 – SOUTHWEST			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small/Not for Profit)**	**No Award (Large/Small)**
104	59%	42/61/1	0/0
ZONE 7 – NORTHWEST			
Offers Received	**Percentage Small Business (Offers Received)**	**Recommended Award (Large/Small)**	**No Award (Large/Small)**
69	54%	32/36	0/1

CONTRACT AWARDS PER GEOGRAPHICAL ZONE


36 - Small Business
32 - Large Business
62 - Small Business
40 - Large Business
61 - Small Business
42 - Large Business
1 - Not For Profit
38 - Small Business
33 - Large Business
87 - Small Business
46 - Large Business
1 - Not For Profit
56 - Small Business
42 - Large Business
52 - Small Business
39 - Large Business

FROM: VERN EDWARDS QUESTIONS & ANSWERS WEBSITE

- As discussed elsewhere in this forum, there are a variety of new policies regarding us GSA contracting within the Navy, and the larger DoD organization. Within some orga program offices have to get a waiver at SES/Flag level to use GSA. This is in respons flagrant abuse of schedules by some of those same program offices (who could bypa contracts through GSA):
  - ~ No negotiation of rates or prices
  - ~ No competition (or "competitions" with a 2 day (Sat-Sun) response time and that "identical" past performance is required)
  - ~ Questionable terms and conditions (like stating from where the contractors will bu and coffee). There have even been instances of the same individual being charge (very) different rates to three program offices.... on the same schedule.

- I am guessing this might be an attempt to be smarter buyers of services across the e or at least to gain visibility into what is being bought from whom, with what result. N contractors won in all seven zones, and many of the contractors are small businesses

CONCEPT OF OPERATIONS

USE OF SEAPORT-*e*

Seaport-*e* should be used to the maximum extent possible.

"Even though SEAPORT is a non-mandatory procurement option, I will expect that we use this vehicle to the maximum extent practical"

23 October 2003 email from Warfare Center Business Execut

OMBUDSMAN

- One appointed for each NAVSEA Warfare Center Activit
  (not Zone).

- Role will be to receive and review complaints/concerns
  SEAPORT-*e* contractors relative to the program:

  ~ work communication with both contractors and government elements.
  ~ strive to address and resolve issues raised.
  ~ work to ensure that all contractors are fairly conside
  consistent with T&C of contracts.

SMALL BUSINESS GOALS

In concert with each Activity's Deputy for Small Business, the NAVSEA Director for S and Disadvantaged Business Utilization (SADBU), Mr. Tatigian, shall monitor overal SEAPORT-*e* Contract Actions against the Small Business Goals (both for Prime Obligations and Subcontracting). Each Activity's Deputy for Small Business and th relevant Zone Coordinator will ensure that Small Business participation is maximized.

SEAPORT-*e* COUNCIL

- The SEAPORT-*e* Council (SC) is the group responsible for programmatic decisions relative to the program and shall meet at least semi-annually.

- The SC is also responsible for the Rolling Admissions function

- Membership consists of:

~ Each Zone Coordinator
~ SEAPORT-*e* Procuring Contracting Officer
~ A NAVSEA SEA 02 designated representative
~ The NAVSEA Director for Small and Disadvantage Business Utilization (advisor)

ZONE COORDINATOR

- Serves as the Zone point-of-contact.
- Serves as a member of the SEAPORT-*e* Council.
- Serves as liaison with vendor community including forn of a Zone Business Council to facilitate feedback amon parties.
- Charged with being the principal for communication of contractors inputs on rolling admissions recommendati etc.
- Tracks Small Business participation and assists the Dep for Small Business in ensuring fair consideration of Sm Disadvantages in the Program.

ROLLING ADMISSIONS

- Annually, the SeaPort-*e* Council shall convene to review the performance of the SeaPort-e program in accordance with the Rolling Admissions clause. Inputs will be received from Zone Coordinators.

- The Rolling Admissions criteria are:
  - ~ quality of performance by each IDIQ holder
  - ~ the number, value and complexity of work assigned to each holder
  - ~ amount of competition achieved
  - ~ the amount of small business participation
  - ~ revise scope of the Statement of Work and the ceiling amount

TASK ORDER MANAGERS

- Similar to a Contracting Officer's Representative.
- A Task Order Manager (TOM) under SEAPORT-e will be considered a COR and identified as such in the portal.
- TOMs must be formally appointed and must complete training required to be a COR.
- TOMs authority is limited by the delegation issued by t Ordering Officer.

NOTIFICATION OF PROBLEMS

The Zone Coordinator shall be the primary collection point for the identification of desired modifications or problems with the Portal or MAC contracts.

SEAPORT PORTAL

The SeaPort Portal shall be used to place all SeaPort-*e* Task Orders.

TASK ORDER REQUIREMENTS

- The award of Task Orders shall only be placed for known requirements.
- Task Orders shall not be awarded for undefined requirements.
- Task Orders shall not be used as large umbrella vehicles for work to be defined later.
- Therefore, Task Orders shall not be issued as BPAs, BOAs, or ID/IQs. Technical Instructions shall only be issued to provide further guidance on a defined scope of work.

SUBCONTRACTOR TEAMING

The SeaPort-*e* PCO is the only authorized individual able to add team members to the SeaPort-*e* MACs, in accordance with the Contract terms. MAC holders must communicate directly with the SeaPort-*e* PCO for any changes in team composition.

TASK ORDER SOLICITATIONS

- Task Orders will be solicited from the contract holders that are in the Zone where the work will be performed
- The Zone solicited will not be based on the location of Warfare Center Activity contracting for the work.
- ***Principal place of Performance*** will be determ the Ordering Officer in the planning stage.

PERFORMANCE BASED SOWs

Contracting Officers are encouraged to use the Performance Based contract provisions of the MACs.

SB REVIEW AND SET ASIDE

The Activity's Deputy for Small Business must review each Task Order. The review must take place prior to solicitation. This review shall support the Contracting Officer in determining whether a Small Business set aside or potential Small Business set aside, should be made. **A 100% Business set aside shall be made when the Contracting Officer determines there is a reasonable expectation of obtaining offers from two or more Small Business concerns.** This review and Contracting Officer determination shall be documented in the SeaPort Portal Small Business area. **Task Orders may be set aside as a "Cascading" set aside when the Contracting Officer cannot determine whether the Small Business base in the zone is sufficient to satisfy the requirement, but believes that the potential may exist.** Determination of Small Business set asides must be made prior to solicitation. The SeaPort Portal contains an electronic DD2579 – Small Business Coordination Record and therefore a paper copy is not required.

PAST PERFORMANCE

- The SEAPORT-*e* PCO will be responsible for submission of Contractor Performance Assessme Reports (CPARS).
- To support the action individual Task Order Performance Evaluation (TOPE) reports will be required for each individual Task Order.
- Activity Ordering Officers will be responsible for ensuring that the TOPEs are completed and prov to SeaPort-*e* PCO.
- The CPARS will be submitted to the Past Performance Information Retrieval System (PPIR

NSWC DIRECTION

The CNO's 2004 Guidance, which outlined the need for improvement in alignment, in processes and an increase in savings, has charged the Navy with the development of methods to realize these very initiatives. At the February 2004 Commanders Conference, Vice Admiral Balisle reaffirmed his steadfast belief that SeaPort-Enhanced (SeaPort-*e*) is integral to the Command's success in achieving these initiatives. **VADM Balisle stressed that SeaPort-*e* be used to the fullest extent practical. As a result, be advised that all service acquisitions where either SeaPort or SeaPort-*e* are applicable, shall be procured using the program and its Portal.** This is consistent with my previous email regarding SeaPort-*e*. **Permission is granted to continue to use local IDIQs and MAC like vehicles until they expire if they are less expensive than SeaPort-*e*.** In cases where use of SeaPort-*e* is not practical, documented reasons for alternative methods of procurement are required. This necessitates cooperation among the Warfare Centers, along with SEA 02 in developing a common format and schedule that will correctly identify the usage of SeaPort-*e*. **Only the CO and/or TD can grant approval to award new IDIQ or MAC-like contracts for requirements outside the scope of SeaPort and/or SeaPort-*e***. I have reviewed the preliminary SeaPort-*e* usage estimates for Warfare Center Divisions. The initial usage estimates are significantly less than the original and expected projections. **While I understand these estimates are early and rough, the development of such estimates should include, at a minimum, all service acquisitions that were previously done by GSA and service acquisitions where SeaPort-*e* can be the acquisition vehicle**. I request your full cooperation in the effort to help NAVSEA attain the highest-level savings and efficiency possible.

SAVINGS METRICS

POSSIBLE SAVINGS METRICS

- Conversion of Service GSA Orders to SEAPORT-*e*
- Conversion of Service Orders to Performance Based
- Task Order Competition
- Guaranteed Savings
- Volume Discounts
-
-

POM-06 Target Brief
Organization: *NSWC*
Initiative: *Contract Efficiencies*

Product/Output Description:

- **Implement a warfare center-wide multiple-award contract (MAC) covering a wide-range of engineering and technical services.**
  - **New tool for contractor data visibility**
  - **Includes incentives to improve performance and partnership with award term provisions**
  - **Leverages Warfare Center buying power**
  - **Decrease in cycle time for new contract awards**

Proposed Action:

- **Reduce contract costs through better pricing by implementing SEAPORT- enhanced**
- **Expected Award April 2004**
- **Metrics to capture increased efficiencies & savings**
  - **Number of Actions, total by WC site FY04/05**
  - **Dollars obligated, total by WC site FY04/05**
  - **Service dollars transferred from GSA to SEAPORT**
  - **Cycle time – Task Orders versus New Contracts**

Risk/Impact Assessment:

- •Increased competition for Task Orders
- •No integration with Standard Procurement System
- •No integration with financial systems
- •Some savings already counted in Wedge II – Workload Validation and Assessment
- •Potential to improve NAVSEA small business goals

FYDP Profile ($M):

	FY05	FY06	FY07	FY08	FY09	FY10	FY11	Total
CLI/PE Baseline								
APPN								
(+) Investment								
(-) Savings		$40.0	$40.8	$41.6	$42.4	$43.3	$44.2	$252.3
Net		$40.0	$40.8	$41.6	$42.4	$43.3	$44.2	$252.3
Endstrength (FTE +/-)								
Active								
Reserve								
Civilian								
Contractor (E/S or $)								

Comments:

- **Includes savings on contracts funded by direct cite documents**

Assessment

War Cap Risk	Leg/Reg	Political	Complexity	Intangible	Cost/Inv Rec	Feas Risk	Invest $M	FYDP $M	Severity
E	0	1	0	1	0	2	0	252.3	

POST AWARD STATUS

- All Primes have registered on the SEAPORT Por
- All contract data has been entered into CPARS.
- Some contractors have anti-spam filters – coul cause block on notification of Task Order for consideration.
- Most contractors have established Web Pages (www.seaport.navy.mil).

SeaPort:Partners

In accordance with the SeaPort-e contract, each MAC contractor team has developed a dedicated SeaPort web site. MAC prime contractors can be found either alphabetically or in the zone in which they may compete for requirements. Please read our External Links Disclaimer.

Please contact a SeaPort-e Contracting Officer if you have contract questions or concerns. Our Privacy Advisory applies.
You may need Microsoft Office file converters and viewers in order to properly read some files on this website. Please Note: This link will take you outside of the SeaPort website. The link is provided as a service to our customers to assist in accessibility of files. Our External Links Disclaimer applies.

Team Partners: Alphabetically
A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | Z
Download a complete list of Primes and Team Members.
Team Partners: By Zone
Northeast Zone (1) | National Capital Zone (2) | Mid-Atlantic Zone (3) | Gulf Coast Zone (4) | Midwest Zone (5) | Southwest Zone (6) | Northwest Zone (7)
Download a complete list of Primes and their respective zones.

A

AdapTech Corp
Advanced Solutions For Tomorrow, Inc.
AdvantEdge Technology, Inc.
AHNTECH, Inc.
American Management Systems (AMS)
American Electronic Warfare Associates, Inc. (AMEWAS)
Applied Ordnance Technology, Inc.
ARINC Engineering Services, LLC
Advanced Acoustic Concepts, Inc.
Advanced Technology and Research
AEGIR Systems
Allied Technology Group, Inc.
American Systems Corporation
Anteon Corporation
Applied Physical Science Corp
ASSETT, Inc.

B

BAE Systems
BearingPoint, Inc.
BMH Associates, Inc.
Basic Commerce & Industries, Inc. (BCI)
BecTech, Inc.
BMT Designers and Planners, Inc.

Sell:

SeaPort™ is your base for offering professional service solutions.

This section provides an overview of SeaPort™ for the MAC contractors and their teams.

You can view solicitation documents and submit proposals by accessing the portal. However, before you can access the portal, you must have a user ID and password which will be provided to you by the SeaPort™ program office.

What do the buttons at the top of this page mean?

- **Overview** - The Buy and Sell operational area each has their own overview section addressing unique needs of Government and Contractor users of the SeaPort™ system.
- **Planning** - This section provides specific pre-award planning guidance to facilitate a successful response to a solicitation document on a proposed task order. A myriad of innovative opportunities exists to streamline your proposal to assure you best value for your efforts.
- **Procedures** - This section discusses the award and administration of task orders against the MAC Contracts.
- **Access Portal** - Your gateway to the SeaPort™ e-marketplace portal.
- **Examples** - This section provides samples of task orders, source selection criteria, and other templates.

Additional documentation includes:

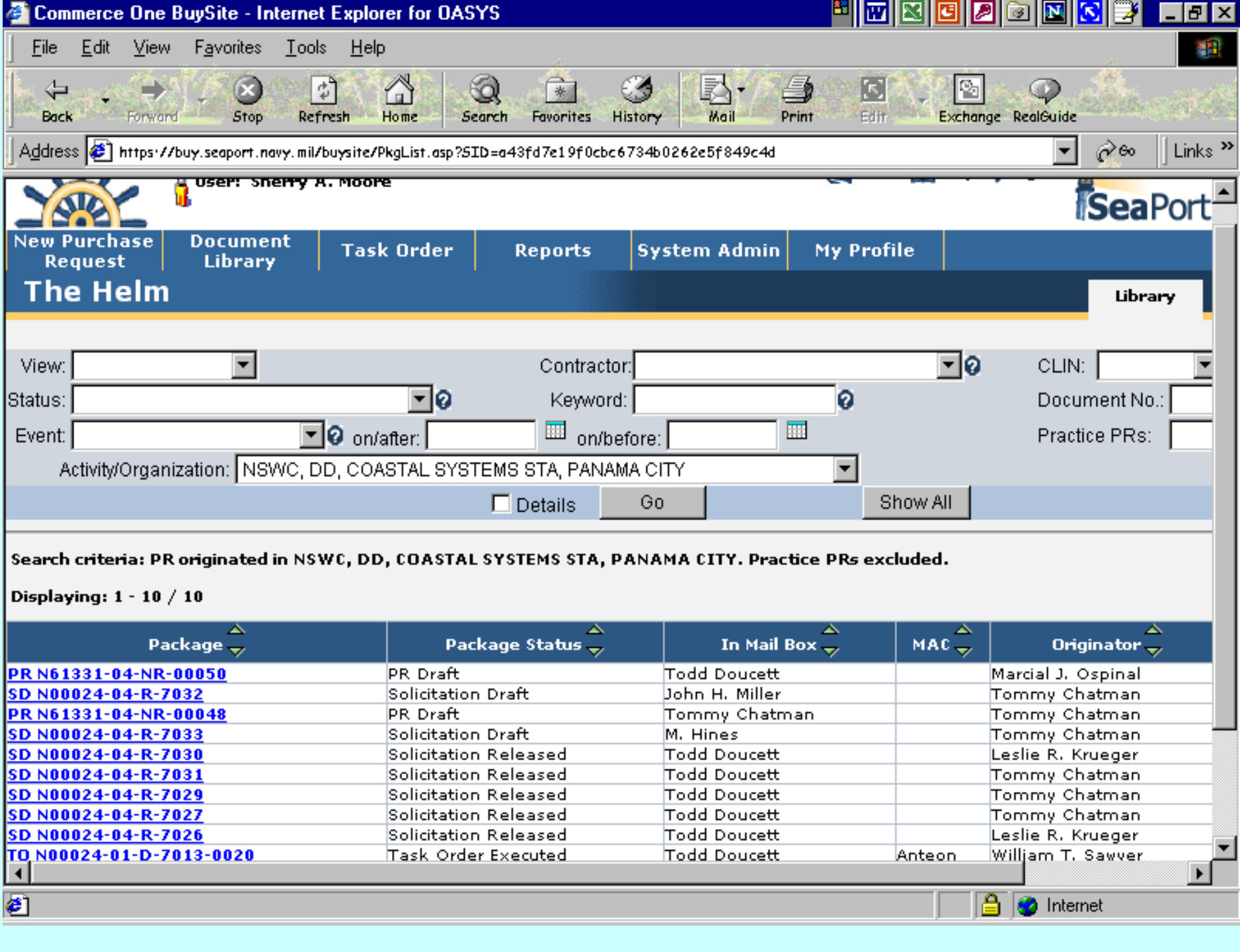
- **SeaPort MAC Contractor's User's Guide** (Microsoft Word format, 1386 KB)
- **SeaPort Subcontractor's User's Guide** (Microsoft Word format, 979 KB)

You may need Microsoft Office file converters and viewers in order to properly read some files on this website.
Please Note: This link will take you outside of the SeaPort website. The link is provided as a service to our customers to assist in accessibility of files. Our External Links Disclaimer applies.

Have more questions? Find the answers in the FAQ section.

Webmaster:
webmaster@seaport.navy.mil

Naval Sea Systems Command
ATTN: SEA 0255
1333 Isaac Hull Avenue SE Stop 2040
Washington Navy Yard DC 20376-2040


Commerce One BuySite - Internet Explorer for OASYS
File Edit View Favorites Tools Help
Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Exchange RealGuide
Address https://buy.seaport.navy.mil/buysite/PkgList.asp?SID=a43fd7e19f0cbc6734b0262e5f849c4d
Go Links
User: Sherry A. Moore
SeaPort
New Purchase Request
Document Library
Task Order
Reports
System Admin
My Profile
The Helm
Library
View:
Contractor:
CLIN:
Status:
Keyword:
Document No.:
Event:
on/after:
on/before:
Practice PRs:
Activity/Organization: NSWC, DD, COASTAL SYSTEMS STA, PANAMA CITY
Details
Go
Show All
Search criteria: PR originated in NSWC, DD, COASTAL SYSTEMS STA, PANAMA CITY. Practice PRs excluded.
Displaying: 1 - 10 / 10
Package
Package Status
In Mail Box
MAC
Originator
PR N61331-04-NR-00050 PR Draft Todd Doucett Marcial J. Ospinal
SD N00024-04-R-7032 Solicitation Draft John H. Miller Tommy Chatman
PR N61331-04-NR-00048 PR Draft Tommy Chatman Tommy Chatman
SD N00024-04-R-7033 Solicitation Draft M. Hines Tommy Chatman
SD N00024-04-R-7030 Solicitation Released Todd Doucett Leslie R. Krueger
SD N00024-04-R-7031 Solicitation Released Todd Doucett Tommy Chatman
SD N00024-04-R-7029 Solicitation Released Todd Doucett Tommy Chatman
SD N00024-04-R-7027 Solicitation Released Todd Doucett Tommy Chatman
SD N00024-04-R-7026 Solicitation Released Todd Doucett Leslie R. Krueger
TO N00024-01-D-7013-0020 Task Order Executed Todd Doucett Anteon William T. Sawyer
Internet

Frequently Asked Questions

1. **Can we add Team Members to our Team?**

   Consideration will be given on a case by case basis. The thought process will be as follows:

- Is the Team Member to be added a Small or Large Business?
- If you are a Large Business Prime, what effect will the addition of Team Member have on your subcontracting to Small Business?
- Why do you need the additional Team Member?
- What caused the need to add a Team Member? Identify the task you want to propose on?
- What program or programs will this additional Team Member wor
- What unique talents does the Team Member provide to your abili meet the Functional Areas of the SOW.

Frequently Asked Questions

2. What activities can use the contract?

- Although only the Warfare Centers participated in the drafting of t
  SOW, any activity that receives their contracting authority from N
  may use the contract to acquire services. This includes SUPSHIPs
  NAV LOG CENTERS and NAVSEA Headquarters.

  "H-5 Task Order Process – K. All Procuring Contracting
  Officers from NAVSEA and its field Activities are author
  to place orders under this IDIQ Contract".

Frequently Asked Questions

3. Must all Task Orders be Performance Based?

- No. One of the goals of the contract is to convert non Performanc Based Task Orders to Performance Based.

  - Describe the requirements in terms of results rather than the methods of performance of the work.
  - Use measurable performance standards (i. e., terms of quality timeliness, quantity, etc.) and quality assurance surveillance p
  - Specify procedures for reduction of fee or for reduction to the of a fixed-price contract when services are not performed or d meet contract requirements.
  - Include performance incentives where appropriate.

Frequently Asked Questions

H.12 CONVERSION TO A PERFORMANCE BASED SERVICE CONTRACT

If both the Government and the contractor agree, a Task Order can be converted from a term contract to a fixed price completion performance based service contract after the in period of performance. The conversion is accomplished as follows:

1. Within ninety calendar days prior to the end of the Task Order's initial period of performance, the contractor shall prepare and submit for Government review, com and concurrence:

   ~ A performance work statement (PWS) that captures all of the types of effort performed dur base year of performance, and
   ~ A quality assurance plan (QAP). The QAP will address performance standards which relate performance requirements; how the contractor's performance will be measured against the performance standards, and surveillance schedules and methods. The QAP may either be as part of the PWS or as a separate document.

2. Within sixty calendar days prior to the end of the Task Order's initial period of perfo the Government and the contractor will resolve to their mutual satisfaction any co on the PWS and/or QAP. Upon exercise of the option for the first follow-on period o performance, the Government has the unilateral right to modify the Task Order to incorporate the agreed to documents to accomplish the conversion to a Performan Based contract.

Frequently Asked Questions

4. Can Non-competitive sole source Task Orders be placed un SeaPort-*e*?

No. Only Task Orders that offer fair consideration to all potential contractors will be posted to the SeaPort-***e*** Portal.

Frequently Asked Questions

5. What about existing Contracts? Will they be impacted by SeaPort-*e*?

- Depends

  If the terms and conditions of the existing contract are as favorab
  SeaPort-***e***, it will not be effected. If the terms and conditions are l
  favorable (fee, pass throughs, guaranteed savings, escalations) th
  a logical point in the contract (option exercise) conversion may oc

- Significant emphasis to move from GSA to SeaPort-***e***.

Frequently Asked Questions

6. Will the Technical customers be involved in the process?

Yes.

Frequently Asked Questions

7. When will a contractor know that the Guaranteed Savings commitment is applicable to a task?

- The Government will identify in the Task Order solicitation that Guaranteed Savings clause provisions are applicable.

"The Government anticipates this contract will be used primarily for the acquisition of repetitive, high-dollar va professional support services. Therefore, the Governme seeking contractors to identify business improvement processes, innovations, and cost savings initiatives to p high quality services at a reduced cost to the Governme

LARGE BUSINESSES PRIMES

Allied Technology Group, Inc	Identix Public Sector (Alion Science Technology)
American Management Systems, Inc	Jacob Sverdrup Naval Systems Group, Inc
American Systems Corporation	John J . McMullen Associates, Inc
ANTEON Corporation	L-3 Communications Government Services
ARINC Engineering Services, LLC	Life Cycle Engineering, Inc
BAE Systems Applied Technologies, Inc	Lockheed Martin Integrated Systems, Inc
BearingPoint, Inc	ManTech Systems Engineering Corporation
BMT Designers and Planners, Inc	National Technologies Associates, Inc
Booz Allen Hamilton, Inc	Northrop Grumman Defense Mission Systems
CACI Technologies, Inc	Oceaneering International, Inc
CDI Marine Company	Perot Systems Government Services, Inc
Computer Science Corporation	Presearch, Inc
DCS Corporation	Professional Software Engineering, Inc
DDL Omni Engineering, LLC	Planning Systems, Inc
DRS Systems, Inc	Q. E. D. Systems, Inc
DTI Associates, Inc	Raytheon
Dynamics Research Corporation	Resource Consultants, Inc
EDO Corporation	SAIC AMSEC, LLC
EG&G Technical Services, Inc	Scientific Research Corporation
Engineering and Professional Services, Inc	Sonalysts, Inc
General Dynamics - AIS	Stanley Associates, Inc
General Physics Corporation	Technology Service Corporation
George G. Sharp, Inc	Titan Corporation
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SMALL BUSINESSES PRIMES

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AdapTech Corporation	Engineering Services Network, Inc
Advanced Acoustic Concepts, Inc	ENSIL International Corporation
Advanced Solutions for Tomorrow, Inc	Envisioneering, Inc
Advanced Technology and Research, Corp	Epsilon Systems Solutions, Inc
AdvantEdge Technology, Inc	Evolving Resources, Inc
AEGIR Systems	Forell Enterprises, Inc
AHNTECH, Inc	Future Technologies, Inc
AMEWAS, Inc	Gibbs and Cox, Inc
Applied Ordnance Technology, Inc	Global Technology Systems
Applied Physical Sciences Corporation	GLOTECH, Inc
Assett, Inc	Great Eastern Group, Inc
Basic Commerce and Industries, Inc	Group 81, Inc
BecTech, Inc	Gryphon Technologies, LLC
BMH Associates, Inc	J . L. Herren and Associates
Burke Consortium, Inc	HiPk, LLC
Columbia Research Corporation	HMR Tech
Computer Products, Inc	ICI, LLC
Delphinus Engineering, Inc	INDUS Technology, Inc
Delta Resources, Inc	Innovative Professional Solutions, Inc
DLS Engineering Associates, Inc	Integrated Consulting Services
Dynaflow, Inc	Integrits Corporation
EDSI, Inc	ITE, Inc

SMALL BUSINESSES PRIMES

Jorge Scientific Corporation	Raydar & Associates, Inc
La Playa/LPI Technical Services	RDSI
Lloyd Lamont Design, Inc	Rite-Solutions, Inc
MAR Range Services, LLC	Resource Management Concepts, Inc
Matrix Engineers and Contractors, Inc	Richard Parks Corrosion Technologies, Inc
McLaughlin Research Corporation	Systems Application and Technologies, Inc
Micro Analysis and Design, Inc	Santa Barbara Applied Research, Inc
Millennium Engineering & Integration Company	Sea Corp
Mountain State Information Systems, Inc	SENTEL Corporation
MTC Services Corporation	Sim Ventions, Inc
NDI Engineering Company	Solutions Development Corporation
New Directions Technologies, Inc	Southeastern Computer Consultants, Inc
NOVONICS Corporation	Strategic Insight, Ltd
NTI Corporation	Summit Research Corporation
Oak Management, Inc	Synetic Solutions, Inc
OASIS, Inc	SYS Technologies
Ocean Systems Engineering Corporation	Systems Design & Analysis, Inc
Open System Sciences	Systems Engineering, Inc
Operational Research Consultants, Inc	Systems Engineering Group, Inc
ORBIS, Inc	Systems Integration & Management, Inc
PRIME, Inc	Systems Resource Management, Inc
Professional Analysis, Inc	Tech-Marine Business, Inc
Purvis Systems, Inc	TECNICO Corporation

SMALL BUSINESSES PRIMES

The Bishop Group, Inc	Technical Systems Integration, Inc
Thomas Associates, Inc	TSM Corporation
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QUESTIONS ? ? ?